RICHMOND COUNTY MEDICAL SOCIETY, INC.

REPORT

Volume 25, Number 4 June, 2010



Vincent Calamia, MD, President

Having been warned that the great ambitions one has when accepting the position of President of the Society are likely to be sobered by the difficulties in realizing those goals, the year has, nevertheless, passed more rapidly than I imagined; and, though hard fought, many goals were achieved.

Several points stand out during the year. The staff at the Medical Society are the life's blood of the organization and their devotion to their work, their professionalism and their loyalty to the physicians for whom they work cannot be adequately acknowledged; but my thanks must be sincerely extended.

The members of the Comitia Minora continue to inspire optimism as our younger, as well as our seasoned, colleagues continue to show their devotion to preserving the profession we cherish. These physicians give unselfishly of their time at a time during which we are all

President's Perspective

under heavy pressure due to the increasing time commitments our profession requires. To them I offer gratitude and encouragement as the greatest risk to our ability to preserve the dignity of our profession is apathy and cynical pessimism that the current difficult environment can so easily engender.

I ask that those who have remained active continue the battle for the noble goal of preserving the "physician-patient traditional relationship". I encourage those whose frustrations have led to inactivity or worse, abandoning Medical Society membership to reconsider their decision. There could not be a worse time than now to allow our dissatisfaction with the health care system to prompt us to give up. There is much to be gained working together and unfortunately much to be lost by allowing others to navigate the fate of our profession and the care of our patients.

For those who think there is nothing left to lose, be assured that without the vigilance and actions of our Medical Society matters could significantly worsen. Efforts abound to increase the scope of malpractice laws, increase the restrictions and mandates on our practices, increase the scope of practice of alternative providers and continue to more ominously scrutinize the way we practice.

We need to keep all Medical Society members energized to continue to protect against these measures and encourage non-members to join so they are not disproportionately burdening members to protect our mutual interests. A critical responsibility inherent in being a physician is to protect and preserve our mission for those who follow us.

Through the efforts of the Medical Society malpractice rates have been held constant. The efforts to allow for physicians to negotiate collectively with HMOs is in the form of bills in the Senate and Assembly. These local issues as well as national efforts to avoid Medicare cuts under the SGR formula are all due to our united efforts as a society.

I, whole-heartedly congratulate and look forward to the presidency of Dr. George Smith and I sincerely request all members to reach out to non-member colleagues to join our ranks. I ask all members to remain active and supportive of those attempting to protect our profession.

The Society will not always take positions that we can all agree upon, but without it none of our goals can be achieved and we leave our colleagues, successors and most importantly our patients in peril.

Vincent Calamia, MD President 2009-2010 The Members and Staff
of The
Richmond County
Medical Society
are grateful to

Dr. Vincent Calamia

for his dedication to the Society during his Presidency 2009-2010



At the same time, we congratulate and welcome

Dr. George Smith

as President along with all the newly elected officers for 2010-2011



Opportunities with the S.I. Advance

Is There a Doctor In The House?

Write an article for the Society and you may see it published in the local newspaper or on www.RCMS.org. The Society publishes an article each Monday in the Staten Island Advance in a section called "Doctor In The House" and any member may submit an article to be considered for publication. Articles should be submitted, via e-mail (execrcms@aol.com) to the Society office to be presented to the Editorial Review Board to ensure that it is between 700 and 800 words and is written for the lay public on timely issues of relevance to the community; is intended to enhance the image of the local physician in the community and demonstrates that the Richmond County Medical Society is anxious to reach out to the public on important health-related topics; is not self-promotional and not intended as a vehicle to market new products or services from any specific company or institution.

Need Help Recovering Your Reimbursement Dollars?

In these trying times it is important to have a pro on your team that knows how to recover your reimbursement dollars from Medicare, Medicaid and private carriers, quickly. **Alyssa Langenhahn is that pro**. She has had excellent success in working with a large hospital and large physicians group in claims recovery. Alyssa has decided to start her own consulting practice and bring these same professional skills to the medical community of Staten Island.

If you are in need of this kind of valuable help please call Alyssa @ 347-522-7807

Contact Us

Richmond County Medical Society
Academy of Medicine of Richmond
The Alliance with RCMS
460 Brielle Avenue
Administration Building
Room 202
Staten Island, NY 10314
phone: 718-442-7267
fax: 718-273-5306

OR

www.rcms.org

Follow us on Facebook Search for

Richmond County Medical Society &/or

Academy of Medicine of Richmond

Have You Laughed today?



Lamaze Class...The instructor was teaching a room full of pregnant women how to breathe properly, along with informing the men how to help their partner. The teacher announced, "Ladies, exercise is good for you. Walking is especially beneficial. And, gentlemen, it wouldn't hurt you to take the time to go walking with your partner!" The room got very quiet for a while and then a man in the middle of the group raised his hand and asked... "Is it all right if she carries my golf bag while we walk?"

The Award Goes To . . .



The Stanley Stilwell Memorial Award was presented to **Dr. Joseph Motta** and **Dr. Pankaj Patel** at the Jack Sipp Golf & Tennis Outing, which benefits Richmond University Medical Center.

Dr. Theodore Strange received the Camelot Counseling Center's Community Service Award for his leadership in the medical community to increase awareness of the prescription drug crisis on Staten Island.

Dr. James G. Reilly was among those physicians named as *Top Doctors* for *Women's Health* by Castle Connolly Medical Ltd.

Dr. Jose Medrano received the Dr. Anthony Moretti Community Service Award for his devotion and service to the people of Staten Island.

MSSNY Grassroots Action Center

visit www.MSSNY.org, click on **Grassroots Action Center** and follow the links till you see tabs like this



then follow the simple step by step directions that will urge legislators to support the bills that will help physicians and oppose those that could devastate your practice.

2010 House of Delegates April 15 - April 18





Vice Admiral Regina M. Benjamin, MD, MBA U.S. Surgeon General arrives at the HOD (left)

(right) Vice Admiral Dr. Regina M. Benjamin chats with Dr. Zoltan Brody



The Academy of Medicine's Annual Dinner & Resident Research Competition

Dr. John Maese, President of the Academy with honorees Mr. Anthony Ferreri (left) & Mr. Richard Murphy (right)



Dr. Anthony Sgarlato (right) presents award to Dr. Vincent DeGennaro



(left to right) Honorees, Mr. Anthony Ferreri, Dr. Vincent DeGennaro and Mr. Richard Murphy



(left to right) Drs. Pietro Carpenito, George Ayyad, Jamshad Wyne & Deeptha Nedunchezian

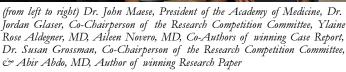


Dr. John Maese presents Master's Certificates to Dr. Allan Perel (left) ⇔ Dr. Janshad Wyne (right)











(left to right) Dr. Jay Nfonoyim & Dr. Vincent DeGennaro

June 8, 2010

Bocelli's Ristorante

(left to right)
Dr. Donna Seminara, Dr. Anthony
Sgarlato, Dr. Lina Merlino,
Dr. Allan Perel &
Dr. Vincent DeGennaro



FTC Extends Enforcement Deadline for Identity Theft Red Flags Rule

At the request of several Members of Congress, the Federal Trade Commission is further delaying enforcement of the "Red Flags" Rule through December 31, 2010, while Congress considers legislation that would affect the scope of entities covered by the Rule. Today's announcement and the release of an Enforcement Policy Statement do not affect other federal agencies' enforcement of the original November 1, 2008 deadline for institutions subject to their oversight to be in compliance.

"Congress needs to fix the unintended consequences of the legislation establishing the Red Flags Rule - and to fix this problem quickly. We appreciate the efforts of Congressmen Barney Frank and John Adler for getting a clarifying measure passed in the House, and hope action in the Senate will be swift," FTC Chairman Jon Leibowitz said. "As an agency we're charged with enforcing the law, and endless extensions delay enforcement."

The Rule was developed under the Fair and Accurate Credit Transactions Act, in which Congress directed the FTC and other agencies to develop regulations requiring "creditors" and "financial institutions" to address the risk of identity theft. The resulting Red Flags Rule requires all such entities that have "covered accounts" to develop and implement written identity theft prevention programs to help identify, detect, and respond to patterns, practices, or specific activities - known as "red flags" - that could indicate identity theft.

The Rule became effective on January 1, 2008, with full compliance for all covered entities originally required by November 1, 2008. The Commission has issued several Enforcement Policies delaying enforcement of the Rule. Most recently, the Commission announced in October 2009 that at the request of certain Members of Congress, it was delaying enforcement of the Rule until June 1, 2010, to allow Congress time to finalize legislation that would limit the scope of business covered by the Rule. Since then, the Commission has received another request from Members of Congress for another delay in enforcement of the Rule beyond June 1, 2010.

The Commission urges Congress to act quickly to pass legislation that will resolve any questions as to which entities are covered by the Rule and obviate the need for further enforcement delays. If Congress passes legislation limiting the scope of the Red Flags Rule with an effective date earlier than December 31, 2010, the Commission will begin enforcement as of that effective date.

In the interim, FTC staff has continued to provide guidance, both through materials posted on www.ftc.gov/redflagsrule, and in speeches and participation in seminars, conferences and other training events to numerous groups. The FTC also published a compliance guide for business, and created a template that enables low risk entities to create an identity theft program with an easy-to-use online form (www.ftc.gov/bcp/edu/microsites/redflagsrule/get-started.shtm). The FTC staff also has published numerous general and industry-specific articles, released a video explaining the Rule, and continues to respond to inquiries from the public. To assist further with compliance, FTC staff has worked with a number of trade associations that have chosen to develop model policies or specialized guidance for their members.

As was the case previously, this enforcement delay is limited to the Red Flags Rule and does not extend to the rule regarding address discrepancies applicable to users of consumer reports (16 C.F.R.§641), or to the rule regarding changes of address applicable to card issuers (16 C.F.R.§681.2).

Maximum Period for Submission of Medicare Claims Reduced to Not More Than 12 Months

REMINDER: The Centers for Medicare & Medicaid Services (CMS) has released **MLN Matters Article #MM6960** — Systems Changes Necessary to Implement the Patient Protection and Affordable Care Act (PPACA) Section 6404 — Maximum Period for Submission of Medicare Claims Reduced to Not More Than 12 Months to advise providers who submit claims to Medicare contractors that, as a result of the Affordable Care Act (ACA), claims with dates of service on or after January 1, 2010, received later than one calendar year beyond the date of service will be denied by Medicare. For more details, please read the article at http://www.cms.gov/MLNMattersArticles/downloads/MM6960.pdf on the CMS website.

RCMS Welcomes New Members

Dr. Danilo Sotelo-Garza Dr. Paula C. Brown

Residents::

Dr. Ramesh Babu Konduru

Dr. Ylaine Aldeguer

Dr. Ajay Nemade



Nate's Specialty Pharmacy is located in the heart of Staten Island. Our multifaceted compounding pharmacy keeps it's doors wide open for doctors with various specialties. The Customer service oriented multilingual staff works hard to meet the sophisticated demand of modern medicine. With Nate's you can always find solutions for many compliance related problems. Discontinued medications, medications temporarily unavailable, dosage forms that are nonexistent on the market but convenient and preferred by many patients – all of these you can find at Nate's Specialty Pharmacy. Physicians specializing in Pain Management, Pediatrics, Dermatology, Gastroenterology, Infectious Disease and other medical specialties depend on reliable compounding support provided by Nate's **Specialty Pharmacy**. At **Nate's** we offer **FREE** pick up and delivery and also accept e-prescribing at all the locations.



Sovereign Motor Cars, Ltd.

guarantees members of RCMS HASSLE-FREE PRICING

Roberto Garcia, General Sales Manager can be reached at 718 258-5100 ext. 242

Be sure to tell Roberto that you are a member of the Richmond County Medical Society

www.sovereign.mercedescenter.com

FREE PICK UP & DELIVERY IN STATEN ISLAND FOR SERVICE

REMINDER....KEEP YOUR PRESCRIPTION PADS SECURE & OUT OF **PLAIN SIGHT**



Upcoming Events

Wednesday, Ju	une	30
---------------	-----	-----------

Annual Dinner Meeting and

U Election of Officers

Dr. George Smith, President

7:00 PM

Α

U

S

Ε

Р

Т

Е

Μ

В

E

0

C

Т

O

В

Ē

SI Hilton Garden Inn 1100 South Avenue

Past President's Meeting Time, Date and Location to be announced

Dr. George Smith will be hosting a meeting of Past President's of RCMS some time during the summer..

This meeting is most important as a way to share the collective experiences of Past Presidents and assist the new President in formulating his programs and agenda for the coming year. All Past Presidents will receive a formal invitation as soon as a date has been confirmed.

Tuesday, September 7

Comitia Minora Dinner Meeting 7:30 PM SI Hilton Garden Inn 1100 South Avenue

Dr. George Smith, President presiding

MARK YOUR CALANDER NOW!!!

Saturday, October 9

The Alliance will host the Annual Scholarship Fundraiser

Honoring Dr. Vincent Calamia,

Immediate Past President of RCMS at the

Staten Island Hilton Garden Inn 1100 South Avenue Formal Inviation will Follow

OFFICE SPACE AVAILABLE



2066 Richmond Avenue

Staten Island NY 10314 2100 sq feet; \$32 per sq foot; 29 car parking; class A elevator building; short and long term lease available. **405 Arden Avenue**, Staten Island NY 10312 1200 sq feet; \$20 per sq foot; 6-8 car parking; fully furnished office; reception desk and counter; flat screen TV in waiting area; equipped with stereo system thru out office; short and long time lease available.

5010: The Next Version of the HIPAA Standard Transactions

Version 5010 of the HIPAA standard transactions goes into effect January 1, 2012...Will you be ready?

Version 5010 of the HIPAA transactions will be required for use by physicians and other health care providers, payers and clearinghouses on Jan. 1, 2012. Version 5010 corrects technical issues, accommodates new business needs, and provides overall improvements from the current 4010 version. If you currently conduct electronic administrative transactions, such as checking a patient's eligibility, filing a claim, or receiving a remittance advice, either directly with a health plan payer or a clearinghouse, you will need to be prepared to send and receive only the 5010 version of the HIPAA transactions starting on the compliance deadline.

The American Medical Association (AMA) can help! The AMA has various resources to help you implement the 5010 HIPAA transactions. Start preparing today to prevent future cash flow interruptions and disruptions in transaction processing.











Complimentary AMA Web resources available:

www.ama-assn.org/go/5010

- 7 Steps Practices Can Take Now to Prepare for 5010
- 5010 Project Plan Template Helping Practices Prepare for the New HIPAA Standards
- 5010 Checklist
- 5010 Fact Sheet Series
 - -#1 HIPAA 101: How It Started and What's New
 - -#2 5010 Timeline: Getting the Work Done in Time for the Deadline
 - -#3 The Language of HIPAA
 - -#4 What's Different in the 5010 Transactions
 - -#5 Testing Your Readiness for the 5010 Transactions
 - -#6 Complying with the HIPAA Transactions and Code Sets

AMA Business Products publications and training available:

www.amabookstore.com

- AMA HIPAA School an online training solution to achieve HIPAA and HITECH compliance. Visit ama.hipaaschool.com
- HIPAA Plain & Simple, second edition: A Health Care Professionals Guide to Achieve HIPAA and HITECH Compliance
- EHR Implementation: A Step-by-Step Guide for the Medical Practice
- Policies and Procedures for the Electronic Medical Office
- Tools for an Efficient Medical Practice



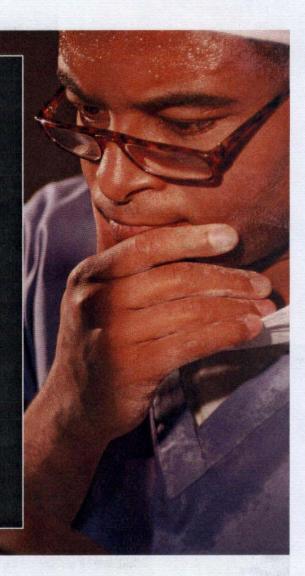
In addition to the 5010 HIPAA transactions, practices also need to be implementing the ICD-10 code set to meet the Oct. 1, 2013 compliance deadline.

Visit www.ama-assn.org/go/ICD-10 to access various ICD-10 related resources.

Why the other side hates to see us on your side.

- We go to bat for you and preserve your good name.
- We aggressively defend and resist any payment for frivolous claims.
- We are a tough team to beat and we don't give up.
- We have the finest defense attorneys in the State, respected medical experts, and the country's largest and most experienced claims staff.
- We are not just your liability insurer.
 We are your legal guardians.

We are MLMIC. Our defense never rests.



Medical Liability Mutual Insurance Company (MLMIC) is the one ally you want when you enter the courtroom and your practice and reputation are on the line. The jury may be out. But, you can feel confident, knowing you are protected by the one company that has successfully defended more New York physicians than all other insurers combined.

■ Exclusively endorsed by MSSNY since 1975, MLMIC is a mutual company, owned and operated by the physicians we insure. ■ For more information and an application, call 800-275-6565 (NYC), 800-356-4056 (Syracuse), 877-777-3560 (East Meadow), or 800-635-0666 (Latham). ■



Endorsed by MSSNY



Our defense never rests.

New York
Latham
Syracuse
East Meadow
\$2010 Medical Liability



Group Purchasing Organization

MedTech For Solutions, Inc 475 Park Avenue South New York, NY 10016 Dwight Ryan, President & CEO dryan@medtech4solutions.com 914-924-1426

www.medtech4solutions.com

At no cost to you, you are invited to join our Group Purchasing Organization (GPO) which provides services devoted to the needs of medical practices and facilities.

<u>Medical and Pharmacy Supplies</u> - Typically practices can expect <u>savings of 10-50%</u> on medical supplies for daily practice needs. In addition, our <u>pharmacy program provides access to your everyday needs at significant savings</u>. If, like most practices, you use one of the major medical supply companies <u>you do not have to change your current supplier or ordering procedures to participate</u>. On your end nothing changes except an increase in your savings.

<u>Capital Purchases</u>, <u>Office Equipment</u> - You will save on purchases of <u>office supplies</u> and <u>office equipment</u> (through Staples), computer needs (through Dell), furniture (through Steel Case, Herman Miller and Kimball) and on major capital purchases such as G.E. ultrasound machines, exam, operating, recovery room and Lab.

<u>Medical Waste</u> – **Significant savings** on all your **medical waste** through MedTech's exclusive vendor **Approved Storage & Waste Hauling, Inc** supporting the New York Metro Area

MedTech For Solutions Insurance and Financial Services Program

- •Small Group Insurance Plans available coverage includes medical, life, dental, vision, disability and more. All coverage is provided through major national insurance carriers.
- ·Credit and Debit Card Processing state-of-the-art credit and debit card processing through Wells Fargo Merchant Services, a trusted financial organization and leader in payment processing services.
- •Financing in partnership with Wells Fargo Leasing and Americorp Financial we offer specialized leasing and financing programs designed for the needs of a physician practice.

Overnight Shipping – our relationship with Federal Express will save you 50% or more on all of your overnight shipping.

<u>Patient Satisfaction Initiatives = Profitability:</u> Take advantage of the <u>25% GPO Member Discount</u> and seek the help of KBC Consulting's proven tools to improve customer service and patient satisfaction which will lead to patient retention and new patient referrals. Check out their website at www.kbcconsult.com or call 917-363-0295

<u>Billing, Collection and Practice Management</u> - maximize charges, increase collection rates, decrease denials and minimize days outstanding in accounts receivable. **AthenaCollector, developed by AthenaHealth,** is the state-of-the-art web based system with no upfront costs for software or hardware that can reduce your billing and practice management costs while increasing your revenue.

<u>Maintenance and Repair</u> – Through an agreement with Masterplan, a national vendor providing a complete range of maintenance and repair services for biomedical and imaging equipment, you can save between 6% and 8% on their extremely competitive service fees.

<u>IT Support Services</u> – another extension of the **Staples** brand is **Staples Network Services by Thrive.** Through Thrive, your practice will receive a dedicated team of experts, specifically assigned to you, who become your on-site and/or remote IT manager.

We are always looking for new partners to expand our GPO services and increase your opportunity to save on all the products and services needed by your practice.

MedTech For Solutions, Inc 475 Park Avenue South New York, NY 10016

Dwight Ryan, President & CEO dryan@medtech4solutions.com 914-924-1426